

**NEWS RELEASE** 

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# General Data Partners with Varcode on Cold Chain Wireless Time and Temperature Monitoring System

New partnership adds Varcode's Smart Data Solutions to General Data's existing cold chain portfolio

**CINCINNATI – March 1, 2022 –** General Data Company, Inc. (https://www.general-data.com), a leading manufacturer and provider of labeling, packaging, barcode identification, data management and equipment service products and solutions, has announced a new strategic partnership with Varcode (https://www.varcode.com) of Chicago, IL, a developer of affordable digital collection, recording, tracing, and reporting for supply chain compliance and logistics monitoring.

Varcode provides solutions for digitally tracking, analyzing, and reporting cumulative temperature excursions over time, producing a cost-effective, permanent digital record. The Varcode Smart Data Solution (VSDS<sup>™</sup>) includes temperature-sensitive Smart Tags<sup>™</sup>, a scanning suite to scan the tags, and a management system where data is stored. The Smart Tag<sup>™</sup> temperature indicator labels record and report if the shipment experienced temperature abuse and track the amount of cumulative time. There are also binary indicators for both minimum and maximum temperature as well as temperature ranges, all of which is digitalized with a simple scan.

This system delivers valuable information for compliance, particularly for the food and pharmaceutical industries, as well as for any company involved in temperature-sensitive logistics. General Data is now authorized to sell and support Varcode's complete Smart Data Solutions wireless time and temperature monitoring system, including the Smart Tags, software, hardware, integration and support.

"We are really excited about partnering with Varcode to sell these innovative temperature tracking solutions," stated Grant Grooms, General Data's Vice President of Industrial Sales. "This technology is the cutting-edge solution to our customers' cold chain challenges where control is relinquished once the product leaves the dock. It will perfectly complement our existing portfolio by adding the ability to have actionable data from dock to doorstep, including automated cold chain data analysis and mobile alerts."

"We're very excited about this partnership," said Joe Battoe, CEO of Varcode. "To be gaining General Data's reach, expertise, and, their longevity within the data collection and identification industries will go a long way in the expansion of temperature tracking smart data solutions."

#### About General Data Company, Inc.

Headquartered in Cincinnati OH, General Data's labeling, coating, packaging, identification, printing, tracking, and printer service solutions enable companies in diverse industries to streamline operations, improve process visibility, strengthen customer relationships and elevate their brand. General Data has manufacturing, sales and service locations throughout the U.S.



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## About Varcode

Varcode is the developer of patented technology to enable scannable barcode labels to dynamically change based on prescribed time and temperature threshold conditions. These Smart Tags capture location and time sensitive temperature data, which are then uploaded to Varcode's cloud-based, blockchain-enabled management system. The system provides real-time alerts via SMS and email to stakeholders and provides comprehensive track and trace provenance for temperature sensitive products such as perishable food and pharmaceuticals for safety, compliance, and sustainability purposes.

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